



# Funding for PBRN research: Practical Insights

Rowena Dolor, MD, MHS (Duke University)  
Rebecca Roper (formerly of AHRQ, now at NHLBI)  
Sabrina Wong (University of British Columbia)



# Disclaimer

- We have no conflict of interests.
- Presenting highlights of our opinions of issues to consider for preparing compelling application.
- Granting agencies (e.g. DHHS, CIHR)-generated material should be considered the definitive instructions for grant applications

# Outline

- Application Process, Personnel
- Research Concept Preparation
  - ▶ Initial Concept
  - ▶ Funding Sources
  - ▶ Alignment
- Grant Submission and Assignment
- Review Process:
  - ▶ Garnering Insights
  - ▶ Expectations
- Post-Review
- Advice/Lessons Learned
- Discussion of PBR Methods Concept Paper examples from current fellows

# Poll Question #1

Have you been involved in submitting a grant proposal?

- Yes
- No

## Slide 4

---

- RR([1** I think it would be better to ask about their type of involved in a grant proposal  
Roper, Rebecca (NIH/NHLBI) [E], 2/9/2017
- RR([2** No, PI for small grant, under 75K; PI for med grant 75-200K; PI for larger grant,  
Roper, Rebecca (NIH/NHLBI) [E], 2/9/2017
- RR([3** key personnel for any other grant size  
Roper, Rebecca (NIH/NHLBI) [E], 2/9/2017

# Prep: Application Process

- When/How:
  - ▶ Register ERA Commons/ResearchNet (Canada)
- What:
  - ▶ US: SF-424 forms; Canada (online)
  - ▶ Funding Opportunity Announcement specifications (be aware of updates)
- Where:
  - ▶ AHRQ:
    - <http://www.ahrq.gov/funding/process/grant-app-basics/index.html>
  - ▶ NIH: [https://grants.nih.gov/grants/grants\\_process.htm](https://grants.nih.gov/grants/grants_process.htm)
  - ▶ Grants.Gov
    - <http://www.grants.gov/web/grants/view-opportunity.html?oppld=280809>
  - ▶ CIHR
    - <http://www.cihr-irsc.gc.ca/e/795.html>
- Who: Get-to-know the players
  - ▶ Roles of personnel at your institution and funding organization

# Familiarize yourself with the Process



# Get your feet wet

- ▶ 15-minute video provides [breadth of Grantmanship issues](#). (Must See)
- ▶ Peer Review (Must See)
  - <https://www.youtube.com/watch?v=fBDxI6I4dOA>
- ▶ New Investigator to NIH (applicable to AHRQ), (Must See)
  - [https://grants.nih.gov/policy/new\\_investigators/index.htm](https://grants.nih.gov/policy/new_investigators/index.htm)
  - [https://grants.nih.gov/grants/new\\_investigators/investigator\\_policies\\_faqs.htm#Eligibility](https://grants.nih.gov/grants/new_investigators/investigator_policies_faqs.htm#Eligibility)
- ▶ [15-minute, NIH overview for R01 application](#) (as appropriate)
  - Includes NIH Early Career Development Award
- ▶ [National Science Foundation: 90-minute video](#) (as appropriate) learning from the review process, to write good proposal



# What

- Forms and Instructions are specified in Funding Opportunity Announcement
- Funding Announcements
  - Program Announcements—Recurring generally for 3 years
  - Request for Applications (RFA)---
  - Look for supplemental grants
    - E.g., Information specialists for NIH grants  
<https://www.nlm.nih.gov/ep/InfoSplmnts.html>
  - Keep abreast of changes in requirements
    - Notice of Intent for new Funding Announcements
- ▶ Note differences across mechanisms and funding institutions

# Agencies Wants You to Succeed



Review RFA in full

Pay attention to review criteria

# Who



- ▶ At your institution(s):
  - [Authorized Organizational Representative](#)
  - Mentor(s)
  - Prospective pre-submission informal grant reviewers
  - Institutional Review Board, Point of Contact/Process
  - Technical experts—(e.g., analytical)
  - Letters of Support (in-kind and otherwise)
  
- ▶ Funding agency
  - Project Officer within Institute (CIHR, NIH)
  - Point of Contact
  - Project Officer
  - Receipt and Referral Officer
  - Grants Management Officer
  - Scientific Review Officer (not in Canada)

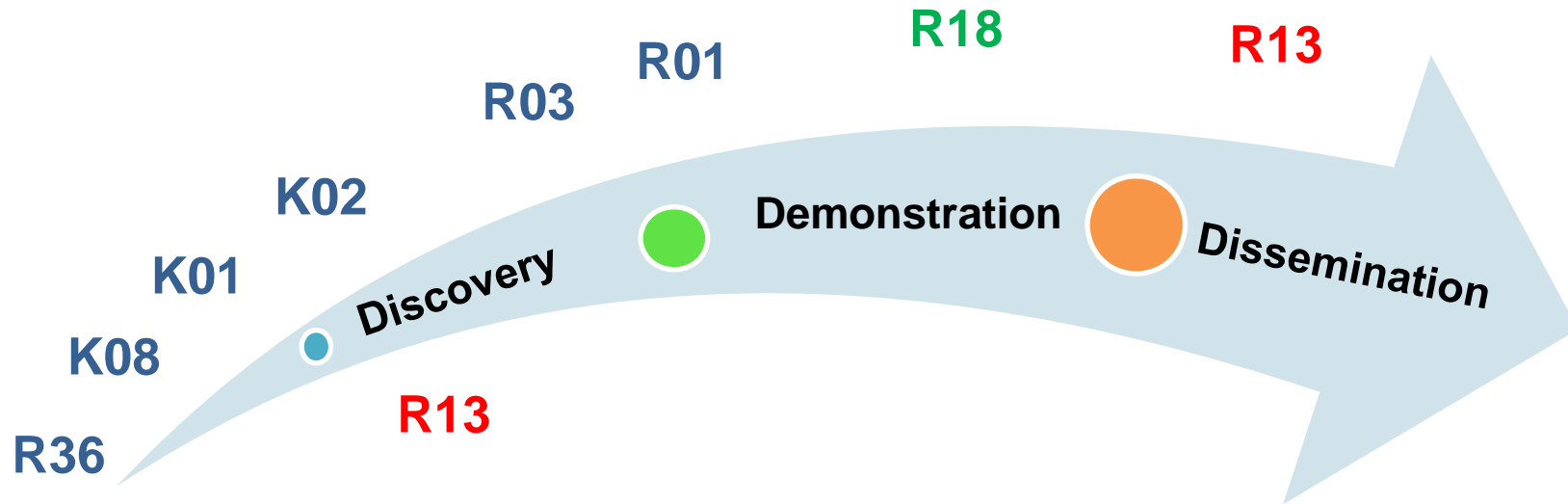
# Funding Sources

- Federal Agencies: CIHR, NIH, AHRQ, CDC, PCORI, and other DHHS agencies
  - ▶ Register for receipt of new and updated notices
- Foundations: Robert Wood Johnson, Gates, Hecht, Michael Smith, Alberta Innovates
- Professional Societies: AAFP, AAP, AHA, Janus
- Local institutions: pilot funding
  
- Request for Proposals
- **Special Emphasis Notices**

# Grants and Contracts

- **Grants:**
  - ▶ Funding Opportunity Announcements
  - ▶ One-time solicitations, (RFA)
    - (Recurring) Program Announcements
    - [Standard Due Dates for Competing Applications](#)
  - ▶ Special Emphasis Notices
- **Contracts:**
  - ▶ Agency [Indefinite Delivery, Indefinite Quantity \(IDIQ\)](#)
    - e.g., AHRQ, [Accelerating Change and Transformation in Networks \(ACTION\) III](#)
  - ▶ Fed BIZ Ops, <https://www.fbo.gov/>
    - Example DHHS pre-solicitation, [https://www.fbo.gov/index?s=opportunity&mode=form&id=df8dbb0725cef4137b05948dde26dafd&tab=core&\\_cvview=1](https://www.fbo.gov/index?s=opportunity&mode=form&id=df8dbb0725cef4137b05948dde26dafd&tab=core&_cvview=1)
    - Example of CDC call for Rapid research projects, e.g., ZYKA research studies, [https://www.fbo.gov/index?s=opportunity&mode=form&id=e5a37487b90172f20b4e301a7c0a21a4&tab=core&\\_cvview=0](https://www.fbo.gov/index?s=opportunity&mode=form&id=e5a37487b90172f20b4e301a7c0a21a4&tab=core&_cvview=0)

# AHRQ Grant Mechanisms and Continuum of Research



## Training/Career Development

- **K08, K01, K02** – Research Career Dev. and Mentorship
- **R36** – Health Services Research Dissertations

## Health Services Research

- **R03** – Small Research Grants
- **R01** – Large Research Grants
- **R18** – Large Demonstration/Dissemination Grants

## Conferences

- **R13** – Conference Grants

## Poll Question #2

Do you currently have (or plan to apply) for a Career Development Award (CDA)/Clinician Scientist award?

- A. Have (or had) a CDA/Clinician scientist
- B. Plan to apply for a CDA/Clinician scientist
- C. No CDA/clinician scientist or no plans to apply for one

# Career Training

- NIH: [Loan repayment program](#)
- NIH: <https://researchtraining.nih.gov/>
  - ▶ Contact NIH Program Officers:  
<https://researchtraining.nih.gov/tac-roster>
- CIHR clinician scientist
- **AHRQ:** <http://www.ahrq.gov/funding/training-grants/index.html>
  - ▶ **Subscribe to AHRQ Training updates:**  
[https://subscriptions.ahrq.gov/accounts/USAHRQ/subscribe/new?topic\\_id=USAHRQ\\_23](https://subscriptions.ahrq.gov/accounts/USAHRQ/subscribe/new?topic_id=USAHRQ_23)
  - ▶ **Contact AHRQ Program Officers:**



**QUESTION BREAK**

# Initial Concept

- Sketch out your research concept and desired impact
  - research plan,
  - key personnel,
  - data sources,
  - analytical methods,
  - protection of human subject's plan,
  - anticipated duration of the study

# Alignment



- Search databases of funded research awards
  - ▶ Add examples of research databases (NIH reporter, AHRQ Gold, etc)
- Type of funding or grant award needed
  - ▶ Pilot/exploratory study, Career development, Regular proposal, Clinical Trial planning ([http://grants.nih.gov/grants/funding/funding\\_program.htm](http://grants.nih.gov/grants/funding/funding_program.htm))

# Why, compose/fund this proposal?

- PI-initiated project well mapped to Agency Program Announcement
- Responsive application to one-time Request for Application (RFA) or Special Emphasis Notice
- Well-written grant applications deftly and repeatedly articulate the importance and distinctive value of their team and research project.
- Compelling proposals are pieces of literature

# Funding Opportunity Announcement

- Each funding source has guidance documents for proposal submission, but usually contain:
  - ▶ Abstract/Public relevance statement
  - ▶ Research Plan
  - ▶ Protection of Human Subjects—(does not count toward page limit)
  - ▶ Data Sharing Plan
  - ▶ Dissemination Plan
  - ▶ Letters of Support
  - ▶ Biosketches
  - ▶ Budget and budget justification
  - ▶ Appendices—(language of FOA dictates whether reviewers must consider material in appendices in their technical merit assessment.)

# Know Your Audience and Their Expectations



# Be clear, compelling



# Budget items

- Investigator & research staff effort
- Participant Reimbursement
- Procedures (labs, radiology, etc)
- Practice Reimbursement
- Meetings/Conference Calls
- Travel (local and scientific)
- Consultants, Data Safety Monitoring Board
- Subcontracts



# Application

- Title
  - ▶ Avoid overstatement
- Specific Aims
  - ▶ Clarity
  - ▶ Demonstrate
    - likelihood to achieve
    - Appropriateness and necessity of sequence
- Timeline
  - ▶ Be practical
  - ▶ Acknowledge challenges
  - ▶ Identify mitigation strategies and leadership plans
- Protection of Human Subjects
- Letters of Support
- Supplemental material (post submission)—know what is allowed

# Receipt and Referral

- [NIH](#) and AHRQ have some differences in Receipt and Referral Processes
  - ▶ Read the fine print, e.g., allowable number of PIs
- PI's ERA Commons account identifies stage of application

# Withdrawal ?

- What to do if similar applications submitted to different institutions, and one is to be funded?

**QUESTION BREAK**

# Review Process

- Review criteria (outlined in RFP)
- Request for review panel (suggest in cover letter; contact scientific review administrator)
- Reviewer meeting
- Final Score
  - ▶ Protection of Human Subjects
  - ▶ Budget
  - ▶ AHRQ Priority Populations
- Summary Statement

# Peer Review Scores

Impact	Score	Descriptor	Additional Guidance on Strengths/Weaknesses
High	1	Exceptional	Exceptionally strong with no weaknesses
	2	Outstanding	Outstanding
	3	Excellent	Very strong with only some minor weaknesses
	4	Very Good	Strong but with numerous minor weaknesses
Medium	5	Good	Strong but with at least one moderate weakness
	6	Satisfactory	Some strengths but also some moderate weaknesses
	7	Fair	Some strengths but with at least one major weakness
Low	8	Marginal	A few strengths and a few major weaknesses
	9	Poor	Very few strengths and numerous major weaknesses

**Non-numeric score options:** DF = Deferred, AB = Abstention, CF = Conflict, NP = Not Present, ND = Not Discussed.

**Minor Weakness:** An easily addressable weakness that does not substantially lessen impact.

**Moderate Weakness:** A weakness that lessens impact.

**Major Weakness:** A weakness that severely limits impact.

# CIHR Peer Review-familiarize yourself

## Learning Modules

- CIHR offers a number of learning modules to help you gain in-depth knowledge about our programs (foundation and project grants, training grants), processes and tools. These modules are intended to support stakeholders submitting an application for funding, or participating in the review of a funding application. New lessons will be added regularly to this page. Please visit frequently.
- <http://www.cihr-irsc.gc.ca/e/47021.html>

# Aiming for Perfection





# Peer Review Process

- NIH  
[http://grants.nih.gov/grants/peer/guidelines\\_general/scoring\\_system\\_and\\_procedure.pdf](http://grants.nih.gov/grants/peer/guidelines_general/scoring_system_and_procedure.pdf)
- AHRQ  
[http://www.ahrq.gov/funding/process/review/peer\\_proc.html](http://www.ahrq.gov/funding/process/review/peer_proc.html)
- CIHR  
<http://www.cihr-irsc.gc.ca/e/795.html>

# Post Summary Statement

- Agency/Division initial review
  - ▶ PO may contact PI for clarification information regarding technical merit, key personnel
  - ▶ Division discussion
  - ▶ PO writes internal funding memo, articulating recommendation for funding
- Scientific Council meeting
  - ▶ PO presents recommendation
  - ▶ Fields questions from Senior Leadership (AHRQ)
  - ▶ Senior Leadership (AHRQ)/ National Advisory Council (NIH) votes recommendation
- Agency Director

# Pre-award

- **Authorized Organizational Representative (AOR)**: The AOR, also known as Signing Official (SO) in the eRA Commons
- Questions/Clarifications regarding proposal
  - ▶ Grants Management Officer to AOR

# Award

- Notice of Award
- Issued by Grants Office, provides terms of grant and reporting
- Requirements Grant Reporting
  - ▶ Timeliness
- Close-out requirements
- Notifying PO of forthcoming publications
  - ▶ [JournalPublishing@ahrq.hhs.gov](mailto:JournalPublishing@ahrq.hhs.gov)

**Good grantsmanship skills are demonstrated throughout the award and close-out period.**

# Funding Eligibility

- US only: Scored DHHS applications responding to a PA are eligible for funding for up to one year after review.

# Resubmit or New

- Most grants are not funded in the first round—
- Reviewer comments are helpful for deciding
  - ▶ on **revisions** to research plan, investigative team, etc.
  - ▶ Or, configuring new proposal
- Note that [renewal/resubmission/revision](#) applications may have different due dates than [new applications](#).
- Timing for resubmission will likely be [2<sup>nd</sup> or 3<sup>rd</sup> cycle due date](#) after your first submission

# Advice/Lessons learned

- Stay updated on funding announcements/opportunities
- Read a successfully funded proposal
- Assess previous funding for related projects
- Discuss potential funding sources with mentors
- Contact Project Officers for interest and advice
- Prepare application in advance to allow mentor/collaborator review, internal institutional review (mock review board)
- Prepare budget as an initial step to see what you can afford within budget limits
- Collaborate with senior investigator as co-I on one of their grant submissions
- Observe/participate Operations manager with experience in grant submissions

## Poll Question #3

In your preliminary search for funding opportunities for your concept paper, which funding agency seemed the most appropriate for your submission?

- A. CIHR
- B. AHRQ/NIH/CDC/HRSA (US federal agencies)
- C. PCORI
- D. Institutional pilot funding
- E. Foundation or Industry



# Discussion of PBR Methods Concept Papers

- Short description of project idea
- Initial thoughts on potential funding sources
- Current and future tasks for pursuing funding

## Poll Question #4

When do you plan to submit your proposal for funding?

A. Summer 2017

B. Fall 2017

C. Winter 2018

D. Spring 2018

**QUESTIONS?**

# Resources

- <http://www.grants.gov>
- CIHR, <http://www.cihr-irsc.gc.ca/e/46880.html>
- NIH, [http://grants.nih.gov/grants/about\\_grants.htm](http://grants.nih.gov/grants/about_grants.htm)
- AHRQ, <http://www.ahrq.gov/funding/process/index.html>
- CDC, <http://www.cdc.gov/funding/index.html>
- HRSA, <http://www.hrsa.gov/grants/index.html>
- PCORI, <http://www.pcori.org/funding-opportunities>
- Medical Societies, search Wikipedia for “Medical associations based in the United States”
- Your local institution’s grants office resource page
- PhRMA Foundation, <http://www.phrmafoundation.org>
- Robert Wood Johnson Foundation, <https://www.rwjf.org>